## Scheme of Evaluation VTU Final exam- Aug 2022

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Ī	ACCRE	ITED WIT	H A+ GR	ADE BY	NAAC

Sub:	b: Organizational Leadership						Code:	le: 20MBAHR401		
Date:		Duration:	180mins	Max Marks:	100	Sem:	I	Branch:	МВА	

Part		stion #	Description	Marks Distribution		Max Marks
		a)	What is leadership	"The action of leading a group of people or an organisation." That's how the Oxford Dictionary defines leadership. In simple words, leadership is about taking risks and challenging the status quo. Leaders motivate others to achieve something new and better.	3	
	1	b)	What is the difference between trait and process leadership?	While the trait theory focuses on the leader's inborn qualities, the process theory of leadership conveys the idea that leadership is a process that has to do with the relationship between the leader and their followers.	7	20 M
A		c)	Explain Five Factor Model of personality theory?	The five-factor model of personality is a hierarchical organization of personality traits in terms of five basic dimensions: Extraversion, Agreeableness, Conscientiousness, Neuroticism, and Openness to Experience.	10	
	2	a)	Define Emotional intelligence	Emotional intelligence (otherwise known as emotional quotient or EQ) is the ability to understand, use, and manage your own emotions in positive ways to relieve stress, communicate effectively, empathize with others, overcome challenges and defuse conflict.	3	20 M
		b)	Discuss three skill level Approach	Types of managerial skills Technical skills. Conceptual skills. Human or interpersonal management skills.	7	

	c)	Explain blacks mountains theory	The Blake Mouton Grid plots a manager's or leader's degree of task-centeredness versus their person-centeredness, and identifies five different combinations of the two and the leadership styles they produce.  Blake Mouton Managerial Grid  Blake Mouton Management  Management  Management  Produce or Perish Management  Concern for Results	10	
	a)	Define directive leadership	Directive leaders take responsibility for decision-making rather than collaborating with their team or incorporating employee feedback. They tell their followers what needs to be done and how it needs to be done, rather than letting them make their own decisions or choose their own path for accomplishing tasks.	3	
3	b)	Define situational level Leadership	Situational leadership means adapting your management style to each unique situation or task to meet the needs of the team or team members. Ken Blanchard and Paul Hersey developed the Situational Leadership Theory in 1969. They believe that there is no "one size fits all" leadership style.	7	20 M
	c)	Explain Path goal Theory of leadership	Managerial Economics assists the managers of a firm in a rational solution of obstacles faced in the firm's activities. It makes use of economic	10	

В	4	a)	What is transformational leadership	What is the meaning of transformational leadership? Transformational leadership. 1. Transformational leadership. Transformational leadership is defined as a leadership approach that causes change in individuals and social systems. In its ideal form, it creates valuable and positive change in the followers with the end goal of developing followers into leaders.	10	10 M
	ь		What is LMX theory? Explain	Relationships between employees and leaders can often determine how productive an organization is. The leader-member theory seeks to analyze these interactions and provide solutions for optimizing them. Leveraging this theory in the workplace can boost morale and capitalize on everyone's unique skills.  Stages in Development of LMX Theory  Stage 1 Vertical Dyad Linkage Validation of Differentiation within work units (Level of Analysis: Dyads with work Unit)  Stage 2 Leader-Member Exchange Validation of Differentiated Relationships for Organizational Outcomes (Level of Analysis: Dyad)  Stage 3 Leadership-Making Theory and Exploration of Dyadic Relationship Development (Level of Analysis: Dyad)  Stage 4 Team-Making Competence Network Investigation of Assembling dyads into larger collectivities and Aggregations of Dyads)		
	С		Define Transformational Leadership	There are four factors to transformational leadership, (also known as the "four I's"): idealized influence, inspirational motivation, intellectual stimulation, and individual consideration.  7 Characteristics of a Transformational Leader  Openness to New Thinking Talent for Broadening Minds Commitment to Active Listening Tolerance for Intelligent Risks		

	Willingness to Accept Responsibility	
	Trust in Team Members	
	Ability to Inspire Participation.	