CMR
INSTITUTE OF
TECHNOLOGY

USN



Internal Assessment Test - I

Sub: Organizational Leadership Code: 20MBAHR401

Date: 05/07/2023 Duration: 90 mins Max Marks: 50 Sem: IV Branch: MBA

OBE

Marks CO RBT

			Marks	CO	TCD I
	Part A -Ans	wer Any Two Full Questions (20*02=40 Marks)			
l(a)	Define Trait based leadership			CO1	L1
	Certain individuals have special innate or inborn characteristics or qualities that				
	make them leaders.				
(b)	Describe the 5 personality factors of leadership.			CO2	L2
	Table 2.3 B	ig Five Personality Factors			
	Neuroticism	The tendency to be depressed, anxious, insecure, vulnerable, and hostile			
	Extraversion	The tendency to be sociable and assertive and to have positive energy			
	Openness	curious			
	Agreeablene	nurturing			
	Conscientiou	Sness The tendency to be thorough, organized, controlled, dependable, and decisive			
(c)	applicable to Students hav	idership model between trait, process, assigned & emergent as your life, provide examples or stories/experiences. We to choose a leadership model that they feel is close to their style	[10]	CO1	L4
		to their lives and explain with stories/examples			
2(a)	Tell about the 3 skills needed at different levels of an organization. Technical skills, people skills, conceptual skills		[03]	CO2	L1
(b)	Determine power when it comes to leadership with an example.			CO1	L3
	The concept of power is related to leadership because it is part of the influence				
	process. Students are expected to talk about power with examples for any of the				
	below				
	Referent Power	Based on followers' identification and liking for the leader. A teacher who is adored by students has referent power.			
	Expert Power	Based on followers' perceptions of the leader's competence. A tour guide who is knowledgeable about a foreign country has expert power.			
	Legitimate Power	Associated with having status or formal job authority. A judge who administers sentences in the courtroom exhibits legitimate power.			
	Reward Power	Derived from having the capacity to provide rewards to others. A supervisor who gives rewards to employees who work hard is using reward power.			
	Coercive Power	Derived from having the capacity to penalize or punish others. A coach who sits players on the bench for being late to practice is using coercive power.			
	Information Power	Derived from possessing knowledge that others want or need. A boss who has information regarding new criteria to decide employee promotion eliqibility has information power.			

(c)	Illustrate Development levels in Ken Blanchard's Situational Leadership model.	[10]	CO2	L4
	D4 High Competence High Commitment DEVELOPED D3 Moderate to High Commitment D2 Low to Some Competence Competence Low Commitment Commitment D2 Low Competence Low Commitment Commitment D2 Low Commitment Commitment DEVELOPING			
3(a)	Define power and influence in the leadership context.	[03]	CO1	L1
3(a)	Students are expected to define power and influence. The concept of power is	[03]	COI	LI
	related to leadership because it is part of the influence process.			
(b)		[07]	CO1	L2
(0)	Demonstrate with an example of how one can be a good leader. Students are expected to list characteristics of a good leader from their	[07]	COI	L2
	understanding of Module 1 and explain an example where these attributes are			
	demonstrated effectively.			
(c)	Explain Directive & Supportive behaviours in detail with examples/stories from	[10]	CO2	L2
	experiences.	[10]	CO2	1.2
	Directive behaviors: Directive behaviors help group members accomplish			
	goals by giving directions, establishing goals and methods of evaluation, setting			
	timelines, defining roles, and showing how the goals are to be achieved.			
	Directive behaviors clarify, often with one-way communication, what is to be			
	done, how it is to be done, and who is responsible for doing it.			
	Supportive behaviors: Supportive behaviors help group members feel			
	comfortable about themselves, their coworkers, and the situation. Supportive			
	behaviors involve two-way communication and responses that show social and			
	emotional support to others.			
	Part B - Compulsory (01*10=10marks)			
4.	Starbucks is recognized for treating its employees as back bone of company, it gives partnership for its employees other benefits like, Insurance, stock option, retirement benefits etc. But in back 1997 Starbucks faced a crisis when tragedy		CO2	L3
	struck & three employees were killed during a robbery in washing ton DC, the			
	outstanding leadership of CEO, Howard Schulz demonstrated leadership when he flew straight to DC & spent a week with co-workers & families of the three			
	employees. While some leaders might have stayed as far as possible from this			
	tragic situations, Shultz's natural leadership traits prevailed with compassion			
	approachability & dedication to meeting his partner's needs, he did what was			
	right as a result the public viewed him & Starbucks more favourably			
	(a) Show the good qualities of a leader in the above case study			
	(b) If you were in this situation, demonstrate what would be your decision as a			
	leader?			
	First question is about listing good attributes of leadership that the case talks about.			
	Students are expected to read the case, understand, analyse and apply their			
	knowledge of Module 1 & 2 and also determine what suits best.			
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Course Outcomes	Blooms	P01	P02	PO3	P04	P05
Understand the fundamental concepts and prince theories of Organizational Leadership.	ciples, L1	1a,3a	2b,3b	1c	0	0
Analyze the organizational leadership approaches and traits, its impact on the following leadership theories and instruments.	style, ers by	2a,1b	2c	3c,4	0	0
CO3 Developing better insight in understanding leadership traits that influence them to effectively in group.		0	0	0	0	0
Demonstrate their ability to apply of their know CO4 in organizational leadership.	rledge L3	0	0	0	0	0

Cognitive level	KEYWORDS		
L1	list, define, tell, describe, recite, recall, identify, show, label, tabulate, quote, name, who, when, where, etc.		
L2	L2 describe, explain, paraphrase, restate, associate, contrast, summarize, differentiate interpret, discuss		
L3	calculate, predict, apply, solve, illustrate, use, demonstrate, determine, model, experiment, show, examine, modify		
L4	classify, outline, break down, categorize, analyze, diagram, illustrate, infer, select		
L5	grade, test, measure, defend, recommend, convince, select, judge, support, conclude, argue, justify, compare, summarize, evaluate		
L6	design, formulate, build, invent, create, compose, generate, derive, modify, develop, integrate		

PO1–Theoretical Knowledge; PO2–Effective Communication Skills; PO3–Leadership Qualities; PO4 –Sustained Research Orientation; PO5 –Self-Sustaining Entrepreneurship