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Internal Assesment Test – I

Sub:	MERGERS ACQUISTIONS AND CORPORATE RESTRUCTURING							Code:	22MBAFM404
Date:	20-08-2025	Duration:	90 mins	Max Marks:	50	Sem:	IV	Branch:	MBA

SET - 1

Part A - Answer Any Two Full Questions (2* 20 = 40 marks)
Part B – Compulsory – Case Study (1*10 = 10 marks)

Q.No.		Question	Marks	OBE CO	OBE RBT
1	(a)	Explain the term Corporate Restructuring.	[03]	CO1	L2
	(b)	Outline the characteristics of Corporate Restructuring.	[07]	CO1	L4
	(c)	Examine the forms of Corporate Restructuring.	[10]	CO1	L3
2	(a)	Explain the term Amalgamation.	[03]	CO2	L2
	(b)	List the different types of mergers and explain in detail.	[07]	CO2	L1
	(c)	Outline the Objectives of Merger.	[10]	CO2	L4
3	(a)	Infer the term Financial Due Diligence.	[03]	CO3	L4
	(b)	Summarize the Five Stage model in Merger Process.	[07]	CO3	L5
	(c)	Judge and conclude the scenario. During a merger, Company P discovers legal issues in Company Q's contracts. How should this affect the merger process? Explain with reference to the merger procedure	[10]	CO3	L5

Part B - Compulsory (01*10=10 marks)

4 **Case Study**

Analyze the case given below. [10] CO1, CO2, CO3 L4

Case Study: Corporate Restructuring at TechNova Ltd.

Background

TechNova Ltd., a mid-sized technology company, has been facing declining profits over the last two years due to intense competition and outdated product lines. The management decides to undergo corporate restructuring to improve efficiency, reduce costs, and regain market share.

Current Situation:

- Several product divisions are overlapping in their functions.
- The company holds some non-core assets that are not contributing to revenue.
- There is a need to improve cash flow.
- Employees are demotivated due to unclear roles and redundancy.
- The company's debt level is high.

Illustrate and suggest practical forms of corporate restructuring TechNova Ltd. can apply to resolve its issues. Explain how each form will help in this case.

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SCHEME OF EVALUATION
Internal Assessment Test 1– Aug 2025

Sub:	MACR	Code:	22MBAFM404
Date: 20/8/2025	Duration: 90mins	Max Marks: 50	Sem: IV	Branch:	MBA

Note: Part A - Answer Any Two Full Questions (20*02=40 Marks)

Part B - Compulsory (01*10= 10marks)

Part	Question #		Description	Marks Distribution		Max Marks
A	1	a)	Corporate Restructuring Activities related to expansion or contraction of a firm's operations or changes in its asset or financials or ownership structure.	3m	3	20 M
		b)	Characteristics of CR ✓ Improve Co's B/S ✓ Stress reduction ✓ Changes in Corporate mgt. ✓ Sale of underutilized asset ✓ Outsourcing of Assets.	3m for points 4m for Expl.	7	
		c)	Forms of CR: ✓ Sell off ✓ Spin off ✓ Divestitures ✓ Demerger ✓ ESO	6m for points 4m for Expl.	10	

✓ LBO
✓ MBO
✓ MLP
✓ LLP
✓ Joint ventures.

		a)	Amalgamation 2 companies carrying on similar types of business comes together and form a new company	3M	3	
	2	b)	Types of mergers: ✓ Horizontal ✓ vertical ✓ conglomerate	4 M for points & 3 M for Expl.	7	20 M
		c)	objectives of mergers: ✓ Growth ✓ Synergy ✓ Managerial Efficiency ✓ market Entry ✓ Diversification ✓ Tax Shields ✓ strategic	5 M for points & 5 M for Expl.	10	

		a)	Financial Due Diligence: process of investigating a company's financial health before merger, acquisition or investment.	3 M	3	
	3	b)	Five stage model in merger: ✓ Corporate strategy devt. ✓ Organizing for acquisition ✓ Deal structure & negotiation ✓ Post acquisition integration ✓ Post acq. integration & organizational [illegible]	2 M for points & 5 M for expl.	7	20 M
		c)	Process of merger: ✓ Top mgt. commitment ✓ Identification of a target ✓ Negotiation ✓ Integration - closing the deal.	5 M for points & 5 M for expl.	10	

B	4	a)	Practical forms of R: ✓ Asset restructuring ✓ Financial -"- ✓ Organizational -"- ✓ Product -"- By applying these restructuring, Tech world can streamline operations, strengthen its financial position and become competitive again in the market	6 M for points & 4 M for expl.	10	10 M